## **Scheme of Study of MBA 3.5 Years**

1 <sup>st</sup> Semester				
	Credit Hours			
	3			
	3			
	3			
Principles of Marketing	3			
Business Communication and Report Writing	3			
ENG-315 Business Communication and Report Writing 3  2 <sup>nd</sup> Semester				
Course Title	Credit Hours			
Cost Accounting	3			
Business Mathematics	3			
SME Management	3			
•	3			
	3			
Course Title	Credit Hours			
Entrepreneurship	3			
Research Methods and Techniques	3			
Marketing Management	3			
	3			
	3			
Course Title	Credit Hours			
Managerial Economics	3			
Business Policy	3			
Inferential Statistics	3			
Organization Behavior	3			
	3			
5 <sup>th</sup> Semester	-			
Course Title	Credit Hours			
CSR	3			
Advance Research Methods	3			
Change Management	3			
Elective Course	3			
Elective Course	3			
6 <sup>th</sup> Semester	-			
Course Title	Credit Hours			
Business Econometric Research	3			
Project Management	3			
International Business	3			
Elective Course	3			
Elective Course	3			
7 <sup>th</sup> Semester	1			
Course Title	<b>Credit Hours</b>			
Business Law	3			
Research Project/ Research Thesis	3			
	Cost Accounting Business Mathematics SME Management Human Resource Management Economics Analysis  3rd Semester  Course Title Entrepreneurship Research Methods and Techniques Marketing Management Financial Management Pakistan Economics Environment  4th Semester  Course Title Managerial Economics Business Policy Inferential Statistics Organization Behavior Brand Management  5th Semester  Course Title CSR Advance Research Methods Change Management Elective Course Elective Course Elective Course Elective Research Project Management International Business Elective Course			

MB-688	Advance Research Methodology	3
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Item is submitted for approval, please.

## **Elective/ Specialization**

Finance			
Code	Course Title	Credit Hrs	
MB-578	Financial Institution	3	
MB-554	International Trade and Finance	3	
MB-555	Analysis of Financial Statements	3	
MB-556	Taxation Management	3	
MB-557	Investment Management	3	
MB-558	Principles of Auditing	3	
Marketing			
Code	Course Title	Credit Hrs	
MB-559	Marketing Research	3	
MB-560	International Marketing	3	
MB-564	Sales Management & Advertising	3	
MB-565	Seminars in Marketing	3	
MB-566	Industrial Marketing	3	
Human Resource Management			
Code	Course Title	Credit Hrs	
MB-572	Career Management & Planning	3	
MB-573	Compensation Management	3	
MB-574	International HRM	3	
MB-575	Strategic HRM	3	
MB-576	Organization Development	3	
MB-577	Human Resources Information System	3	